

# MAHENDRA KUMAR GUBBALA

Execution-driven professional delivering operations excellence, program leadership, digital transformation, and measurable institutional impact.

**Operations | Program Management | Digital Systems | Training Leadership**

Mumbai / Panvel, India • mahendragubbala18@gmail.com • mkgubbala.com • linkedin.com/in/mkgubbala

## EXECUTIVE SUMMARY

Results-driven operations and program management professional with a 5-year track record spanning academic administration, digital systems management, technical training delivery, and industry partnership coordination. Proven ability to drive 30–40% efficiency gains, secure institutional sponsorships, lead 300+ attendee events, and manage programs for 200+ learners. Combines technical depth in operations, web technology, IoT, and Android — enabling versatile leadership across EdTech, corporate training, and digital operations environments. Targeting Rs.10–15 LPA roles in Operations, Program Management, or Corporate Training — India, UAE, Singapore, or Remote.

## CORE COMPETENCIES & TECHNICAL SKILLS

**Leadership & Operations:** Operations Management, Team Coordination, Stakeholder Alignment, Vendor Management, SOP Development, Process Optimization, Reporting Systems, Service Delivery, Event Execution, Budget Planning

**Program & Project Management:** Program Ownership, Project Coordination, End-to-End Delivery, Batch Management, Scheduling & Planning, Timeline Management, PMO Support, Cross-functional Execution

**Digital Systems, DevOps & Tools:** Docker, Kubernetes, Terraform, Azure DevOps, CMS Administration, ERP Systems, Digital Transformation, Excel (Advanced), Google Workspace, SEO

**Training, Web & Emerging Tech:** Technical Training, Curriculum Design, Bloom's Taxonomy, OBA | HTML5, CSS3, JS, PHP, MySQL, Android Dev, IoT Systems, UI/UX, Generative AI Foundations (UpGrad), AR/VR

## KEY IMPACT ACHIEVEMENTS

- Secured **Rs.80,000 institutional sponsorship** for C2F2 — independently identified sponsors, negotiated terms, and managed end-to-end sponsor delivery.
- Orchestrated **World Animation Day 2024** — 300+ attendee flagship event with full vendor, logistics, budget, and stakeholder ownership, delivered on time and within budget.
- Led **Bangalore Industry Visit** for 30 students across ABAI AVGC, Zebu Animation, 93.5 Radio FM, and Uno Minda Karnataka — full logistics, safety, and reporting.
- Directed academic operations for **200+ students** across 7 disciplines — zero disruptions over 3+ years, full cross-functional alignment.
- Drove **30–40% operational efficiency gains** through ERP onboarding, CMS workflow redesign, and SOP documentation for 50+ faculty.

## CAREER SNAPSHOT

**2023–Present • Teaching Assistant / Operations & Technical Coordinator**—Amity University Mumbai — Full operations ownership, digital systems, events, industry partnerships.

**2022–2023 • Visiting Faculty / Faculty Associate**—Amity University Mumbai — Curriculum delivery, academic coordination, industry linkage.

**2019–Present • Web, Mobile & IoT Developer**—Freelance — Android apps, IoT bots, websites, CMS platforms, UI/UX projects.

## DETAILED PROFESSIONAL EXPERIENCE

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### Teaching Assistant / Operations & Technical Coordinator

Amity University Mumbai • July 2023 – Present

- **Sponsorship & Events:** Secured Rs.80,000 for C2F2; led World Animation Day 2024 (300+ attendees) and Bangalore Industry Visit (30 students — ABAI AVGC, Zebu Animation, 93.5 Radio FM, Uno Minda Karnataka) with full logistics and reporting ownership.
- **Academic Operations:** Directed program operations across 7 disciplines for 200+ students — zero disruptions; maintained cross-functional alignment across faculty, admin, IT, vendors, and industry partners.
- **Digital Transformation:** Redesigned CMS workflows and ERP processes — 30–40% efficiency gains; built SOP suite for 50+ faculty, cutting IT support dependency 40%.
- **Reporting & Coordination:** Built Excel dashboards and student trackers; managed 100+ coordination touchpoints per semester with zero escalations.

### Visiting Faculty / Faculty Associate

Amity University Mumbai • June 2022 – June 2023

- Delivered curriculum in Web, UI/UX, and digital design — outcome-aligned lesson plans, student assessments, lab sessions, and academic schedule coordination.
- Supported industry linkage activities, curriculum design, and departmental reporting across multiple technical disciplines.

### Freelance Technical Developer & Consultant

Independent Practice • 2019 – Present

- Designed and built smartphone-controlled IoT bot systems (hardware-software integration, Android app interface); developed Android apps and delivered full-stack websites (HTML5, CSS3, JS, PHP, MySQL) with CMS deployments and SEO — on scope and schedule.
- Launched mkgubbala.com — custom full-stack portfolio platform with CMS, SEO optimization, and responsive UI, demonstrating independent product ownership.

## KEY PROJECTS

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- **C2F2 Sponsorship Lead:** Secured Rs.80,000 independently — prospecting, negotiation, contracts, and full sponsor delivery.
- **World Animation Day 2024:** End-to-end program ownership — 300+ attendees, strategic planning, vendor management, budget oversight.
- **Bangalore Industry Visit:** 30 students, 4 industry partners (ABAI AVGC, Zebu Animation, 93.5 Radio FM, Uno Minda Karnataka) — full logistics and reporting.
- **mkgubbala.com:** Full-stack custom portfolio — CMS, SEO, responsive UI, professional branding, built independently.
- **IoT Bot System:** Smartphone-controlled robot — hardware-software integration with Android app and embedded systems.
- **Institutional Website Overhaul:** Content audit & microsite redesign — student query volume reduced 35%.

## CERTIFICATIONS & PROFESSIONAL DEVELOPMENT

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- DevOps Certification: Docker, Kubernetes, Terraform, Azure DevOps
- Generative AI Foundations — UpGrad (2024)
- Bloom's Taxonomy & Outcome-Based Assessment Workshop
- Faculty Development Programs (FDPs) — Amity University Mumbai
- Google Digital Marketing & E-commerce Certificate — Google / Coursera

Additional credentials available on request.

## AWARDS & RECOGNITION

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- **Faculty Achievement Award — Amity University Mumbai — recognized for exceptional contribution to academic operations, student coordination, and institutional event management.**

## EDUCATION

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### Master of Science — Information Technology (M.Sc. IT)

University of Mumbai • CGPI: 9.40 / 10 (Distinction)

### Bachelor of Science — Information Technology (B.Sc. IT)

University of Mumbai • CGPI: 8.37 / 10 (First Class)

## ADDITIONAL INFORMATION

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- **Languages:** English (Professional) | Hindi (Native) | Telugu (Native)
- **Portfolio:** mkgubbala.com • **LinkedIn:** linkedin.com/in/mkgubbala
- **Open To:** Full-time, Contract, Hybrid & Remote — Operations, PM, EdTech, Corporate Training — India | UAE | Singapore | Global